

Foremost Education™

With Foremost Education, you have access to a variety of free online courses, specifically designed to help you sell. Go to www.ForemostAgent.com/Education to begin your educational journey!



CREATE YOUR OWN LEARNING PATH:

Below is a sampling of courses, designed to help you grow your agency with specific programs in mind. Pick a segment below that you'd like to learn more about. Take the recommended courses in that section and check them off as you complete them.

GET TO KNOW FOREMOST



Learn how Foremost can help you write more business.

- Foremost Means More – An Introduction (30 min.)
- Specialty Property Lines Growth Opportunities (15 min.)
- Outdoor Products Overview (20 min.)

SPECIALTY PROPERTY



Gain a better understanding of how to write these property programs.

- Solutions for your Dwelling Fire and Specialty Homeowner Customers (25 min.)
- Underwriting and Procedure Tips (25 min.)
- Insuring Rental and Vacant (25 min.)
- Selling Rental and Vacant (40 min.)
- Insuring Manufactured Home (25 min.)

OUTDOOR PRODUCTS



Learn how to knowledgeably talk to your customers about these products.

- Outdoor Products Overview (20 min.)
- Insuring RVs, Boats and ORVs – Includes Auto and Home policy limitations (30 min.)
- Insuring Marine Choice (12 min.)
- Insuring Motorcycle and ORV (20 min.)

PERSONAL AUTO



Take advantage of the Foremost Auto program for non-standard and hard-to-place automobile risks.

- Insuring Personal Auto (20 min.)
- Foremost Auto Billing Process (12 min.)
- Preventing Auto Insurance Fraud (15 min.)

BUSINESS INSURANCE



Discover what Foremost Business Insurance can offer.

- Products and Systems Insights (13 min.)
- ForemostProducers.com (12 min.)
- Basic System Navigation (PDF)
- Quoting and Issuing (PDF)

Congratulations!

By completing the recommended courses, you've gained product and underwriting knowledge which will help you be even more effective in making sure your customers have the right coverages. Don't let your educational journey end here. There's much more available on Foremost Education to keep you on the path to success.



Foremost Means

MORE.™

FOREMOST
INSURANCE GROUP