

Give Your Book a New Look Today



Foremost[®] is invested in the IA channel and we're dedicated to helping you win. We've recently enhanced our automated quoting process making it easier than ever to convert a book of business to Foremost. You provide access to key book information, we'll evaluate the book for eligibility and take it from there. That's end-to-end support!

We make it easy for you to offer your customers exceptional insurance products and services from Foremost, a part of Farmers Insurance[®]. Help your customers live confidently with excellent coverage for auto, home, specialty property, recreational vehicles and more.

AUTOMATED QUOTING SERVICES

Our team will make it easy!

Our state-of-the-art data transfer resource allows for easy automated processing, with limited effort needed from the agency. You'll be assigned a single, dedicated Book Consolidation Team point of contact. Once you've confirmed your customers are interested in a quote from Foremost, and that you have obtained any customer consent required to share information with us, the team will:

- Quote all applicable policies.
- Handle all policy issue requirements for eligible risks.
- Send customer welcome letters on behalf of your agency, if desired.

FOR PREFERRED HOME AND AUTO BOOK CONSOLIDATIONS:

- You provide three-year anonymized current carrier experience reports (with carrier and customer information redacted).
- You do not need to send us any application signatures for property products.
- We quote and bind on your behalf.
- No down payment is required.
- Home inspections are not required for properties with less than \$1.5M in requested Coverage A.

Potential for Premium Matching and Rate Capping at New Business or Renewal

For books that qualify, we'll match each eligible customer's premium and rate capping can help limit the increase at new business and/or renewal.^{1,2}

Key note: Book consolidations have a goal of 60% or better average acceptance rate (quote-to-paid ratio).

QUOTE ASSIST

- For books that may not meet book consolidation eligibility, we offer Quote Assist to deliver requested ready-to-bind quotes that you finalize. No three-year experience report is required.
- Quote Assist opportunities are available for select Foremost Choice® products including Dwelling Fire, Manufactured Home and Recreational Vehicles.

AN ORGANIZATION YOU CAN COUNT ON

When you consolidate a book of business with Foremost, you sharpen your competitive edge with:

- A strong, financially-stable carrier that's part of one of the country's most recognized brands — Farmers®.
- A robust suite of products, including our Foremost Signature® Auto & Home lines, complimented by more than 20 best-in-class property and casualty products.
- Award-winning 24/7 claims service.
- Popular policy packages.
- Multi-policy discounts across the suite of products, and many individual money-saving discounts.

AN ADDED BONUS

Be sure to ask about the potential for additional compensation on profitable books.³

Get Started Today

We're committed to helping you achieve sustained profitable growth. To learn more, contact the Foremost territory manager for your area.



¹Book consolidation rate capping and renewal rate capping are available for eligible auto and home risks. Regional Director approval of a book consolidation is required. Rate capping is not available in all states and may vary by state. ²Where price matching is available for a risk, the prior rate is typically matched within plus or minus \$10 for auto and home lines of business. ³Management approval is required on any additional compensation.